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9  
10 **UNITED STATES DISTRICT COURT**  
11 **NORTHERN DISTRICT OF CALIFORNIA**  
12 **SAN FRANCISCO DIVISION**

13		)	No. 3:10 MD-02143 RS
14	<b>In Re: Optical Disk Drive Products</b>	)	
15	<b>Antitrust Litigation</b>	)	<b>PANASONIC CORPORATION'S AND</b>
	<hr/>	)	<b>PANASONIC CORPORATION OF</b>
16	This Document Relates to:	)	<b>NORTH AMERICA'S JOINT NOTICE</b>
17	DIRECT PURCHASER CASES	)	<b>OF MOTION AND MOTION TO</b>
18		)	<b>DISMISS</b>
19		)	Date: December 16, 2010, 1:30 p.m.
20		)	Place: Courtroom 3, 17th Floor
		)	Hon. Richard G. Seeborg
		)	
		)	

1                                    **NOTICE OF MOTION AND MOTION TO DISMISS**

2 TO ALL PARTIES AND THEIR COUNSEL OF RECORD:

3            PLEASE TAKE NOTICE that on on December 16, 2010, at 1:30 p.m., or as soon  
4 thereafter as the matter may be heard, defendants Panasonic Corporation (“Panasonic Corp.”)  
5 and Panasonic Corporation of North America (“PNA”) will and hereby do move the Court,  
6 pursuant to Rules 8(a) and 12(b)(6) of the Federal Rules of Civil Procedure, for an order  
7 dismissing the Direct Purchaser Plaintiffs’ Consolidated Complaint as to Panasonic Corp. and  
8 PNA, with prejudice, for failure to state a claim upon which relief can be granted.

9            This motion is based upon this Notice of Motion; the accompanying Memorandum of  
10 Points and Authorities; the complete files and records in these consolidated actions, including  
11 defendants’ concurrently filed Joint Motion to Dismiss the Direct Purchaser Plaintiffs’  
12 Consolidated Complaint; oral argument of counsel; and such other and further matters as the  
13 Court may consider.

14                                    **STATEMENT OF THE ISSUES**

15            1.        Whether Direct Purchaser Plaintiffs’ claims against Panasonic Corp. and PNA  
16 should be dismissed for failure to state a claim.

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1 **MEMORANDUM OF POINTS AND AUTHORITIES**

2 As part of Direct Purchaser Plaintiffs’ efforts to allege as far-reaching a conspiracy as  
3 possible, irrespective of facts or logic, they have now added Panasonic Corporation  
4 (“Panasonic Corp.”) and Panasonic Corporation of North America (“PNA”) as defendants.  
5 Neither Panasonic Corp. nor PNA was a defendant in any of the thirty-six pre-consolidation  
6 optical disk drive civil complaints, nor is Panasonic Corp. or PNA a defendant in the Indirect  
7 Purchaser Plaintiffs’ Amended Consolidated Complaint. The few allegations in the Direct  
8 Purchaser Plaintiffs’ Consolidated Complaint (“DP-CC”) that even mention the word  
9 “Panasonic” make clear that Panasonic Corp. and PNA were included as an afterthought,  
10 merely because they participated in the optical disk drive (“ODD”) and finished ODD products  
11 industries. In this connection, the DP-CC does not allege that Panasonic Corp. or PNA entered  
12 into any specific agreement with any other defendant. It only vaguely alleges that an  
13 unspecified “Panasonic” defendant purportedly participated in unidentified information  
14 exchanges — with no allegation that any Panasonic company participated in any specific  
15 agreement to fix prices or rig bids for ODDs or ODD finished products. DP-CC ¶ 209. For this  
16 reason, and for all of those set forth below and in the concurrently filed Joint Motion to  
17 Dismiss the DP-CC (“Joint Motion”) (incorporated by reference herein), Plaintiffs’ claims  
18 against Panasonic Corp. and PNA must be dismissed.

19 **I. THE DP-CC’S LEGALLY DEFICIENT ALLEGATIONS AGAINST**  
20 **“PANASONIC”**

21 In order to state an antitrust conspiracy claim, Direct Purchaser Plaintiffs were required  
22 to plead specific facts establishing the involvement of *each and every named defendant*. *See,*  
23 *e.g., Kendall v. Visa U.S.A., Inc.*, 518 F.3d 1042, 1048 (9th Cir. 2008) (requiring allegations  
24 that answer the who, what, when and where of each purported conspirator’s involvement); *In*  
25 *re TFT-LCD Antitrust Litig.*, 586 F. Supp. 2d 1109, 1117 (N.D. Cal. 2008) (A “complaint must  
26 allege that each individual defendant joined the conspiracy and played some role in it.”)  
27 (quotations omitted); *Suguri v. Wells Fargo Bank*, No. CV 09-1828 (PSG), 2009 WL 2486546,  
28 at \*6 (C.D. Cal. Aug. 7, 2009) (“[F]ormulaic allegations lumping all Defendants together are

1 insufficient to state a claim.”); *Brennan v. Concord EFS, Inc.*, 369 F. Supp. 2d 1127, 1136  
2 (N.D. Cal. 2005) (dismissing complaint against certain defendants because it failed to plead  
3 allegations “specifically connecting [those defendants] to the alleged conspiracy”); *Jung v.*  
4 *Ass’n of Am. Med. Colls.*, 300 F. Supp. 2d 119, 163 (D.D.C. 2004) (“Plaintiffs cannot escape  
5 their burden of alleging that each defendant participated in or agreed to join the conspiracy by  
6 using the term ‘defendants’ to apply to numerous parties without any specific allegations ....”).

7 In the DP-CC, Direct Purchaser Plaintiffs do not distinguish the two separate Panasonic  
8 defendants in any shape or form, other than their respective corporate addresses and places of  
9 incorporation. DP-CC ¶¶ 63-65 (defining Panasonic Corp. and PNA “individually and  
10 collectively as ‘Panasonic,’” and then referring only to “Panasonic” throughout the remainder  
11 of the DP-CC). As such, even the few allegations against “Panasonic” – which fail to give any  
12 notice as to whether it is Panasonic Corp., PNA, or both which are being accused of the  
13 conduct described – are insufficient as a matter of law. *See In re Cal. Title Ins. Antitrust Litig.*,  
14 No. C 08-01341 JSW, 2009 WL 1458025, at \*7 (N.D. Cal. May 21, 2009) (granting motion to  
15 dismiss where plaintiffs made “general allegations against the ‘Defendants,’ without  
16 distinguishing among them.”); *In re TFT-LCD Antitrust Litig.*, 586 F. Supp. 2d at 1117  
17 (“[G]eneral allegations as to all defendants, to ‘Japanese defendants,’ or to a single corporate  
18 entity such as ‘Hitachi’ [are] insufficient to put specific defendants on notice ....”).

19 However, even if it were proper to plead against an undifferentiated “Panasonic” in this  
20 manner, the few allegations against “Panasonic” would still fail to state a plausible conspiracy  
21 claim. The sum total of these “Panasonic” allegations are that:

- 22 • “Pioneer and Panasonic jointly controlled” 13.3% of the “ODD market” during the  
23 Class Period, DP-CC ¶ 117;
- 24 • LG, Panasonic, Pioneer, Philips, Samsung, TEAC, and Sony were “leading  
25 manufacturers of stand-alone BD, DVD and/or CD players during the Class Period  
(or a portion thereof),” *id.* ¶ 123;
- 26 • In June 1999, Hitachi, Panasonic, and Toshiba “commenced a worldwide joint  
27 licensing program for patents essential for DVD-Video players, DVD-ROM  
28 drives, DVD decoders and DVD-Video and DVD-ROM discs that conform to the

1 specifications promulgated by the DVD Forum[], known as the ‘DVD 6C Patent  
2 Pool,’” *id.* ¶ 135;

- 3 • Panasonic participated in six trade associations, and participated in meetings that  
4 purportedly “provided a forum at which [it] *could* discuss and exchange  
5 information with respect to the pricing and production of ODD Products with the  
6 purpose and effect of” colluding on prices, *id.* ¶¶ 144-46 (emphasis added), 148,  
7 150, 152, 154, 161, 166;
- 8 • An entity that is now “Panasonic” received a cease and desist order from the Japan  
9 Fair Trade Commission (“JFTC”) in 1993 concerning the sale of “products  
10 including televisions.” *Id.* ¶ 182. In 2009, Panasonic received a cease and desist  
11 order from the JFTC for alleged participation in a “price-fixing cartel for CRTs.”  
12 *Id.* ¶ 190. That same year, the EC sent Panasonic a Statement of Objections  
13 concerning the same alleged CRT conduct, *id.* ¶ 191;
- 14 • Panasonic’s conduct “in a wide variety of product markets across the world ... is  
15 illustrative of Defendants’ respective corporate cultures which encourage illegal  
16 activities,” *id.* ¶ 202; and
- 17 • Panasonic purportedly “participated in the information exchanges that had the  
18 effect of limiting price competition,” *id.* ¶ 209. No further factual allegations are  
19 provided to support this wholly conclusory assertion.

20 Whether considered individually or collectively, the above-stated allegations against  
21 “Panasonic” do not allege facts that, if proven, would establish an antitrust conspiracy claim  
22 against either Panasonic Corp. or PNA. Nor are the allegations sufficient to put either  
23 defendant on notice as to what illegal conduct it is being accused of – the DP-CC “does not  
24 answer the basic questions: who [*which* Panasonic entity or employee] did what, to whom (or  
25 with whom), where, and when?” *Kendall*, 518 F.3d at 1048. Post-*Twombly* and *Iqbal*, “a  
26 plaintiff armed with nothing more than conclusions” simply cannot “unlock the doors of  
27 discovery.” *Ashcroft v. Iqbal*, 129 S. Ct. 1937, 1950 (2009); *see also Bell Atl. Corp. v.*  
28 *Twombly*, 550 U.S. 544 (2007). This principle applies with particular force here where the  
discovery that Plaintiffs seek covers not just ODDs, but also any finished product containing  
an ODD (*e.g.*, computers, DVD players, CD players, Blu-Ray players, certain TVs, and certain  
camcorders). DP-CC ¶ 3. As a result, for companies such as Panasonic Corp. and PNA –  
significant players in most of these industries – defending this case would be the functional  
equivalent of defending against half a dozen separate antitrust conspiracy cases. Direct



Purchaser Plaintiffs' complaint allegations fall far short of stating a claim sufficient to subject the two Panasonic defendants to such crippling litigation burdens and costs.

## **II. THE LONE CONCLUSORY ALLEGATION OF "PANASONIC" PARTICIPATING IN UNIDENTIFIED INFORMATION EXCHANGES DOES NOT STATE A CLAIM AGAINST EITHER PANASONIC DEFENDANT**

Plaintiffs make the wholly conclusory allegation that "Panasonic participated in the information exchanges that had the effect of limiting price competition." DP-CC ¶ 209. This one sentence represents the sum and substance of Plaintiffs' allegations that either Panasonic Corp. or PNA "act[ed] in furtherance of a conspiracy." DP-CC § VII(D)(2); ¶ 209. Nothing further is alleged in the DP-CC about Panasonic Corp.'s or PNA's role in any purported "information exchanges." The DP-CC does not provide any examples of such information exchanges. It does not describe with whom these information exchanges purportedly took place, or when, or where, and it does not even specify what type of information was exchanged or whether such information related to price. This complete lack of factual detail is insufficient to survive a motion to dismiss under *Kendall*. 518 F.3d at 1048.<sup>1</sup>

Even if the DP-CC did allege necessary details about the purported information exchanges (it does not), the DP-CC would still fail to state a claim against Panasonic Corp. and PNA because it omits facts to establish the most basic element to assert a conspiracy against the Panasonic defendants: *an agreement*. In *re Citric Acid Litig.*, 191 F.3d 1090, 1104 (9th Cir. 1999) (finding that evidence of information exchange alone does not support an inference of an anticompetitive agreement); *Jeanery, Inc. v. James Jeans, Inc.*, 849 F.2d 1148, 1155 (9th Cir. 1988) (A "'common scheme' or 'meeting of minds'" is a "prerequisite to section 1 liability.") (quoting *Monsanto Co. v. Spray-Rite Serv. Corp.*, 465 U.S. 752, 764 (1984)).<sup>2</sup> To the contrary,

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<sup>1</sup> The DP-CC contains more specific price-fixing allegations about three ODD auctions (DP-CC ¶¶ 214-16), but neither Panasonic defendant is mentioned in these allegations.

<sup>2</sup> See also *Krehl v. Baskin-Robbins Ice Cream Co.*, 664 F.2d 1348, 1357 (9th Cir. 1982) (evidence of information exchanges among competitors was insufficient evidence of a price-fixing agreement); *Hanson v. Shell Oil Co.*, 541 F.2d 1352, 1359 (9th Cir. 1976) (evidence of meetings between competitors is not sufficient to permit a jury to infer an illegal agreement); *Workman v. State Farm Mutual Auto. Ins. Co.*, 520 F. Supp. 610, 620 (N.D. Cal.

1 the DP-CC makes clear that Plaintiffs do *not* contend that either Panasonic defendant entered  
2 into any specific anticompetitive agreement. Paragraph 209 – containing the *only* conduct  
3 allegations pertaining to “Panasonic” – states:

4       Among others, PLDS, HLDS, Sony Optiarc, TSST, QSI, Lite-On, and TEAC  
5 participated in auctions run by, inter alia, Dell and H-P .... In dozens of those  
6 auctions, *they* rigged *their* bids by: (a) agreeing to fix the prices at which *they* bid;  
7 (b) agreeing on how to allocate *their* respective positions in the tiers of successful  
8 bidders; and (c) exchanging competitively sensitive information on price, desired  
9 tier positions, prior bids and bidding outcomes, quality assessments by OEMs  
10 (which could affect whether an OEM would allow a supplier to bid for a top tier  
position on a particular auction), and the timing of the introduction of new products  
or the cessation of ones that had reached the end of their lifecycles. *Panasonic also  
participated in the information exchanges that had the effect of limiting price  
competition ....*

11 DP-CC ¶ 209 (emphases added). Thus, the Panasonic defendants are specifically *excluded*  
12 from the group of identified defendants alleged to have agreed to fix prices and rig bids for  
13 certain ODD auctions run by Dell or HP (which are, in any event, precisely the type of  
14 conclusory allegations that should not be credited against even the identified defendants under  
15 *Twombly*). The *only* allegation against “Panasonic” is an entirely conclusory allegation of  
16 unspecified “information exchanges” — which is insufficient as a matter of law.

### 17 **III. THE REMAINDER OF DIRECT PURCHASER PLAINTIFFS’ 18 ALLEGATIONS AGAINST “PANASONIC” ALSO FAIL TO STATE A CLAIM**

19       Direct Purchaser Plaintiffs’ remaining allegations mentioning “Panasonic” are all  
20 generic allegations, recycled from other antitrust cases, concerning participation in trade  
21 associations, alleged market characteristics conducive to possible collusion and antitrust  
22 investigations in unrelated industries. These allegations are clearly insufficient to state an  
23 antitrust claim for the reasons set forth in the concurrently filed Joint Motion. Regarding  
24 “Panasonic’s” participation in trade associations (DP-CC ¶¶ 144, 145, 146, 148, 150, 152, 154,  
25 161, 166), such alleged participation is “presumed legitimate” and does not support an antitrust  
26 conspiracy claim. *See* Joint Motion, Section II.D (quoting *In re GPU Antitrust Litig.*, 527 F.

27 1981) (plaintiffs’ evidence of communications between defendants was not sufficient to raise  
28 triable issue of fact regarding existence of price fixing conspiracy).

1 Supp. 2d 1011, 1023 (N.D. Cal. 2007). Similarly, the alleged market characteristics, *e.g.*, a  
2 supposedly concentrated market with high entry barriers, are insufficient to support an antitrust  
3 conspiracy claim. *See* Joint Motion, Section II.A; II.C.<sup>3</sup> Finally, Panasonic Corp.’s and/or  
4 PNA’s alleged “history of collusion” with respect to unrelated products, (DP-CC ¶ 182),  
5 provides no support for the ODD and ODD product conspiracy claims being alleged here. *See*  
6 Joint Motion, Section II.F.

#### 7 **IV. CONCLUSION**

8 For all of the foregoing reasons, and for each of the reasons set forth in the Joint Motion,  
9 Panasonic Corp. and PNA respectfully submit that the claims against them be dismissed with  
10 prejudice. Any amendment to Direct Purchaser Plaintiffs’ claims against Panasonic Corp. and  
11 PNA, if made in good faith, would be futile. There is simply no basis for the Direct Purchaser  
12 plaintiffs to have dragged Panasonic Corp. and PNA into this case.

13 DATED: October 12, 2010

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21 *Pursuant to General Order No. 45, § X-B, the filer attests that concurrence in*  
22 *the filing of this document has been obtained from each of the above signatories.*

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24 <sup>3</sup> Panasonic’s participation in DVD and Blu-Ray patent pools does not support plaintiffs’  
25 conspiracy claim, and, in fact, courts have specifically rejected antitrust challenges to the DVD  
26 3C and 6C pools. *See* Joint Motion, Section II.C; *Int’l Norcent Tech. v. Koninklijke Philips*  
27 *Elecs. N.V.*, No. CV 07-00043, 2007 U.S. Dist LEXIS 89946, at \*24-55 (C.D. Cal. Oct. 29,  
2007), *aff’d*, No. 07-56871, 2009 U.S. App. LEXIS 8561 (9th Cir. Apr. 22, 2009); *Wuxi*  
*Multimedia Ltd. v. Koninklijke Philips Elecs., N.V.*, No. 04 CV 1136, 2006 U.S. Dist LEXIS  
9160, at \*8-32 (S.D. Cal. Jan. 5, 2006), *aff’d*, 2008 U.S. App. LEXIS 12091 (Fed. Cir. 2008);  
*Matsushita Elec. Indus. Co. v. Cinram Int’l, Inc.*, 299 F. Supp. 2d 370, 376-79 (D. Del. 2004).